

## Gills Green Oast, Gills Green, Hawkhurst, Kent. TN18 5ET

PROVIDING SOLUTIONS FOR INDUSTRY

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## CONDITIONS OF SALE

In the following Conditions reference to the Seller means Genalog Ltd. Reference to 'goods' shall include all items sold by the Seller including computer software products. 1. GENERAL

All goods are supplied by us subject to these Conditions, which supersede any earlier sets of Conditions and which shall override any terms of conditions stipulated, incorporated or referred to by the Buyer whether in the order or in any negotiations. The relaxation or waiver by us of any of these Conditions on any occasion shall act merely as a waiver on that occasion and shall not affect our right to enforce any of these Conditions on any subsequent occasion. Any variation of these Conditions must be confirmed in writing by us and will not otherwise be valid. Any description given by us of the goods is given by way of identification only and the use of such description shall not contract of sale by description.

Quotations represent no obligation until we accept the Buyer's order. All orders are accepted for execution at prices current at the date of despatch. Prices are quoted ex-works and are subject to change or withdrawal without notice. Packing, delivery and insurance are charged extra and prices do not include VAT or any other taxes, duties, levies, or tariffs. No discounts shall apply unless previously agreed by us in writing. 3. PATMENT

2. PAYNENT Terms of payment are strictly net cash with order unless a credit account has been established with us. Where a credit account has been established with us, payment must be made for each instalment of goods delivered within 30 days after delivery (whether the goods delivered are the whole or only part of the goods ordered) and the time of payment of the price stablished with us. Payment must be made for each instalment of goods delivered within 30 days after delivery (whether the goods delivered) and the time of payment of the price stablished and to withdraw established credit account facilities. Without prejudice to our onplet discretion to refuse to establish a credit account facilities. Notwith standing that a credit account may already have been established and to withdraw established credit account facilities. Without prejudice to our other rights, interest at 4% above National Westminstee Bank Ple base rate shall be payable on any payment which is overdue until actual payment. Notwithstanding any statement to the contrary by the Buyer, we shall be entitled in our absolute discretion to appropriate any payment received by us from the Buyer to or towards any indebtedness of the Buyer with us, whether under this or under any other contract. 4. RESCHEDUNG OF ORERS Where an order includes an agreed delivery date or dates, these may be re-scheduled only with our specific written agreement, and in any event we will require not less than three months' prior written notice of any required re-scheduling. Any stochholding cost incurred as a result of any re-scheduling will be payable to us by the Buyer. 5. CANCELLATION AND RETURNS

In the event of the cancellation of an order we reserve the right without prejudice to charge up to 100% for stock held by us pending shipment, up to 100% for items which we cannot cancel delivery from our supplier and up to 50% for the remaining balance. In particular (but without limitation), in the event of cancellation by the Buyer of part only of an order, we shall be entitled to re-calculate the price for the uncancelled part of the order as if it constituted the whole orde der. and to agree to accept a return other than in the event of defective goods, the Buyer will be charged up to the total invoice value, plus VAT. 6. DELIVERY

# Any time or date quoted by us for delivery is given and intended as an estimate only. Whilst every endeavour will be made to meet an estimated time of delivery for delivery, we shall not be liable to make good any damage or loss whether arising directly or indirectly out of delay in delivery. We reserve the right to deliver by instalments against any order. Non-delivery must be reported immediately in writing to us and to the carriers within 7 days of the date of despatch. Where we tender delivery in accordance with the contract and the Buyer either refuses to accept delivery at that time or subsequently returns the goods without good cause, he shall be deemed to be in breach of the contract and we shall be entitled to treat the order or any relevant part of its cancelled by the Buyer (without any prejudice to any other rights we may have). When delivery is delayed for reasons attributable to the Buyer or his Agents, Storage and other additional costs will be charged to the Buyer and the goods will be at the Buyer's sisk from the commencement of such delay. We reserve the right to invoice the goods at the original delivery date. Buyers outside the UK are responsible at their own expense for obtaining any import licence required in the country for which the goods are destined

7. TRANSIT We will replace free of charge goods damaged or lost in transit provided the Buyer gives us written notification of such damage or loss within seven days of invoice date and time shall be of the essence. 8. INSPECTION When the Buyer examines the goods before delivery is effected he shall have no further right to inspect on arrival other than to notify us of any loss or damage in transit. When the goods are delivered to the Buyer without any previous examination by him, he shall inspect them immediately on arrival and shall within 14 days of such inspection give written notice to us of any matter or thing by reason of which he may allege that the goods are not in accordance with the contract. If the Buyer shall fail to give such notice the goods shall be deemed to be in all respects in accordance with the contract and the Buyer shall abe bound to accept and pay for them accordingly. 9. OWNERSHIP

9. OWNERSHIP Until the Buyer makes payment in full for the goods he shall at all times keep them in his possession and control and shall not remove them from the United Kingdom without our consert and will not sell or otherwise dispose of or deal with the goods. Legal and equitable ownership of the goods shall remain with us, notwithstanding delivery thereof to the Buyer, until such time as the full price thereof (and any other monies payable hereunder) has been paid by the Buyer to us. Until such time as the Buyer shall have possession of the goods as our Ballee. We will permit the Buyer to sell the goods on in the ordinary course of his business (either separately or as part of constructed products), but in that event the proceeds of sale thereof will be doly the Buyer as our Trustee to the extent of the Buyer's indebtedness to us. Pending any such sale, the Buyer will be obliged to keep the goods separate from his own goods until the property therein passes to the Buyer or until the same are sold on to a third party. In PASSING OF RISK

Notwithstanding that ownership of the same may remain with us, as from the time of the delivery of the goods to the Buyer the risk of any loss or damage of the goods from whatever cause arising shall be borne by the Buyer 11. MARKS AND NUMBERS

The Buyer shall not remove or otherwise interfere with the marks or numbers on any goods supplied by us.

### 12. DEFAULT

12. DEFAULT if the Buyer makes default in any payment on the due date (time being of the essence) or is otherwise in breach of any of these terms, or if (being an individual) he commits an act of bankruptcy or has a receiving order made against him or (bein company) enters into liquidation (whether compulsory or voluntary) or has a receiver or manager appointed to the whole or any part of its business or undertaking, of if distress or execution is levied or threatened upon any of the Buyer's property, then in any such case (and without prejudice to any other rights we have)--(1) we shall be entitled to reposess and re-sell good delivered to the Buyer and not paid for in full and for that purpose to enter upon the property in which they are situated. (ii) we shall be entitled to suspend all further deliveries to the Buyer until the default is made good or to refuse to deliver any further goods to the Buyer and to re-sell any further goods ordered by the Buyer whether they are the balance of an different the intervention the result or property in which they are into a company further goods ordered by the Buyer whether they are the balance of an different the intervention the property in which the sugre and not paid for in full and for the sugre and not paid for in the Buyer and to re-sell any further goods ordered by the Buyer whether they are the balance of an different the intervention of the property in which the are situated. ainst him or (being a

order or the whole part of a further order. (iii) the Buyer shall in any event be liable to make good to us our loss of profit on all such goods and all costs and expenses of repossession, storage, insurance and sale and to pay us interest as provided above until actual payment. 13. DEFECTIVE GOODS

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(i) they are not in accordance with the Buyer's specification where this is the agreed specification

(1) they are not in accordance with one can be a sequence appendixed on the can be appendixed on the c and/or sufficient for the purposes intended by the Buyer and the Buyer must satisfy himself on this point.

### 14. USE OF GOODS

The Buyer acknowledges that he is exclusively responsible for detailing the specification for all goods ordered from us, for ascertaining the use to which they will be put, and for determining their ability to function for that purpose. Accordingly (and without limiting the generality of the previous condition) we have no liability arising out of any advice given by us to the Buyer relating to his requirements in respect of any goods.

Where any goods supplied by us embody, include or contain computer program(s) and/or related documentation the copyright in which is owned by a third party, all rights and liabilities associated with the use and/or reproduction thereof will be subject to the terms of the applicable end user licence to the exclusion of all liabilities and obligations on our part. 16. INTELLECTUAL PROPERTY

a) the Buyer will indemnify us against all liabilities for infringement of third party intellectual property rights arising from our compliance with the Buyer's specific requirements regarding design or specification for the goods or arising from the use

(a) the Buyer will indemnify us against all liabilities for infringement of third party intellectual property rights arising from our compliance with the Buyer's specific requirements regarding design or specification for the goods or arising from the us of the goods in combination with tother products. (b) except as aforesaid, we agree to defend any action or proceedings brought against the Buyer insofar as the same are based on a claim that any goods supplied hereunder infringe any United Kingdom intellectual property rights arising from our compliance with the Buyer's specific requirements regarding design or specification for the goods or arising from the us on the other products. (b) except as aforesaid, we agree to defend any action or proceedings brought against the Buyer insofar as the same are based on a claim that any goods supplied hereunder infringe any United Kingdom intellectual property rights arising for proper defence of the same. Furthermore, we law user against all damages and costs awarded agains the Buyer in respect of any such claim provided that the same does not arise solely by reason of the use of the goods in conjunction with other products or elements. In the event that the goods or the use thereof ly trende to a same due against and a cur option enther procure for the Buyer the right to continue using the goods so that they become non-infringing, or retake possession of the goods and refund the purchase price therefore. Subject to the foregoing, we shall be under no liability to the Buyer for any loss, damage or injury, whether direct or indirect, resulting from any intellectual property right and they become non-infringing or retake possession of the goods. 17. PSPORT CONTROL REGULATIONS

17. EXPORT CONTROL Rectancial Control in the United States Government concerning the export of goods, services or technology. Any goods supplied by us whose export from the United Kingdom is restricted by any Government regulations shall not be exported by the Buyer without the prior approval of the relevant authorities concerned with the administration of such regulations.

18. TOOLS

- de or purchased by us for the manufacture of goods to be supplied under the contract and the copyright therein remain our property notwithstanding that the Buyer may have been charged a sum in respect of their cost.

### 19. BUYERS ITEMS

12. BUTHOR LEWS Items supplied by the Buyer for the contract shall be of suitable quality and shall be provided free of charge in sufficient quantities and at the times required by us. Any defect in items provided by the Buyer shall not entitle the Buyer to rescind the contract, reject the goods, make deductions from the contract price or claim damages in respect of such effect and the Buyer shall indemnify and keep us indemnified from and against all action, demands, claims, losses or costs arising from the supply of defective items by the Buyer.

### 20. LIEN

20. LEN In the event of the Buyer's insolvency we shall be entitled (in addition to any lien arising by law) to a general lien on all the Buyer's goods (although the same or some of them may have been paid for) for any money due either in respect of such goods or in respect of any general or particular balance or other money due from the Buyer to us, whether under the same or any other order. 21. FORCE MAJEURE

21. FORCE WINELEWINE We shall be relieved of all liability for obligations incurred to the Buyer whenever and to the extent to which the fulfilment of such obligation is prevented, frustrated or impeded in consequence of any statute rules, regulations, orders or requisitions issued by any government department, council or other duly constituted authority or by reason of any strikes, combination of workmen, lockouts, breakdown of plant, accident, civil commotion, war, force majeure or any other cause

# beyond our control. 22. LAW

ns and the contract and all matters pertaining thereto shall be governed by English Law and the English courts shall have jurisdiction in relation thereto These conditi

